

Senior Vice President, M&A Operations

Position Summary

Reporting to Small Cap M&A Operations leader, the Senior Vice President Operations (“SVP”) will lead Platinum Equity’s due diligence efforts on all deals under Platinum Equity’s Small Cap Fund. The successful candidate will be solely responsible for conducting best-in-class targeted diligence in a rapid paced, demanding, and rewarding environment.

Company Description

Platinum Equity

Founded in 1995 by Tom Gores, Platinum Equity is a global investment firm with \$13 billion of assets under management and a portfolio of more than 40 operating companies that serve customers around the world. The firm is currently investing from Platinum Equity Capital Partners IV, a \$6.5 billion global buyout fund.

Platinum Equity specializes in mergers, acquisitions and operations – a trademarked strategy it calls M&A&O® – acquiring and operating companies in a broad range of business markets, including manufacturing, distribution, transportation and logistics, equipment rental, metals services, media and entertainment, technology, telecommunications and other industries. Over the past 22 years Platinum Equity has completed more than 200 acquisitions. Platinum Equity’s portfolio companies employ more than 100,000 people across seven continents and generated.

The firm is headquartered in Beverly Hills, with offices in Boston, Greenwich, London, New York and Singapore, and employs more than 250 professionals dedicated to the investment process. Each office is comprised of a range of professionals dedicated to the firm’s unique M&A&O investment strategy.

Platinum Equity has a long track record of creating value within its portfolio companies based on a proven approach honed over more than 20 years:

- Provide management teams with capital, empowerment, and responsibility.
- Preserve customer relationships and ensure continuity of service.
- Effectively execute on streamlining cost structure and maximizing cash flow.
- Deliver operational stability during transition and integration.
- Work with the management team to implement:
 - Growth oriented go-to-market strategy
 - Customer-focused service approach
 - Management-driven action plans
 - Targeted operational improvements.
 - Identify and execute M&A add-ons to strengthen the platform.

Position Description

As a member of the global M&A Operations team (SME) you are responsible for the legal workstream within an M&A transaction. As a resource dedicated to Platinum’s Small Cap, you are shared across several deal teams and will be responsible for ensuring that the partnerships with our legal transaction partners is effective and efficient, and that the legal due diligence process runs smoothly. Inside of each transaction you will identify and determine high priority diligence items and where those topics fit your skill set you will perform the legal diligence work yourself, otherwise outsourcing and overseeing the work of selected 3rd parties. Your ability to help the deal team quickly assess level and likelihood of risks identified is instrumental to their evaluation of a prospect. Should we complete a transaction, you will synthesize and help the post-close team kick off their transformation program, providing an ongoing sounding board. As a member of the Global M&A Organization your thought leadership in your area of expertise (i.e. IP, Data Privacy, ESG, etc.) will be used to develop best practices across the firm.

Legal Due Diligence Advisor

- Recommend the appropriate scope and method of legal due diligence (LDD) required for a target acquisition.
- As determined per deal you will either conduct diligence or oversee the execution of others on the a variety of areas which likely include (i) the legal landscape of the target; (ii) the litigation & disputes (active and historic) portfolio; (iii) the intellectual property portfolio (iv) elements of Environmental, Social and Governance (ESG) practices and (v) a variety of material contracts.
- Lead or oversee legal diligence calls and/or investigations driving the discussion towards your end goals. Produce an assessment of the organization's strengths and weakness in the above areas; taking into consideration the materiality of these issues in relation to the transaction at large and their weight as compared to other transactions.
- Outline recommendations regarding how the M&A Execution team should adjust their view of, valuation of or transaction documents based on the level and likelihood of your findings. Provide similar insight or clarity for the Investment Committee level during deployment decisioning.
- Ensure that material legal issues are captured in deal legal documents (e SPA/APA, TSA SLA) or appropriate protection is provided through Reps & Warranties insurance (RWI) policies so that the individual deal and portfolio are protected.
- Post transaction these findings will be consolidated into hand off materials that will enable the ongoing Platinum legal point of contact to understand the legal environment and craft a set of tangible actions.

Legal Transaction Facilitator

- Cultivate relationships with our legal transaction partners to include selection, training, and quality control of their work ensure an efficient deal process.
- Organize and optimize the legal due diligence process (LDD) inside of the firm for a prospective investment.
- Managing outside spend for the legal firms involved in the transaction.

Candidate Specifications

Ideal candidate profile

Platinum Equity requires their M&A Operations executives to be dynamic leaders capable of working with a cross-functional team in a fast-paced environment. The ideal candidate must be a quick study and a self-starter who is comfortable in an energetic and dynamic "roll-up-your-sleeves" culture. He or she will maintain composure and professionalism in demanding situations, while at all times showing respect to the Platinum Equity family, the sellers, target, and our outside resources, without ego or attitude, while instilling his/her confidence, can-do attitude, and role as a contributor in the operation of Platinum Equity's business.

Platinum executives are tough-minded, politically astute, and possess gravitas and intelligence to develop into respected, collaborative, and trusted business partners, recognized for their business acumen and superior judgment. The ideal candidate will be able to build partnerships and relationships with the M&A deal teams along with the larger global Platinum Operations group. He or she will exercise good judgement skills in determining fact from fiction by digging into each deal.

The ideal candidate's track record and personal characteristics must demonstrate that he or she meets these standards. Outstanding technical credentials, strong analytical, project management, contract review and negotiation, and leadership skills are required, coupled with strong communication and interpersonal skills.

Essential Qualifications for the Role

- Possess a Juris Doctorate and be a member in good standing of at least one state bar.
- 13+ years in the practice of law with the 5 most recent years serving as a Deputy General Counsel or preferably General Counsel.
- Strong working knowledge of these areas: intellectual property, corporate governance, regulatory and trade compliance, ESG (to include specifically data privacy), commercial and government contracts, risks/potential liability exposure, or disputes (litigation experience helpful but not required).
- A basic understanding of the legal aspects of matters related to employment, environmental, and health and safety.

- Solid experience in corporate acquisitions & divestiture projects, with some exposure to drafting, reviewing, and discussing transaction documents.
- Unquestionable personal code of ethics, high integrity & respect for diversity.
- Technically competent and capable with software tools and programs (i.e. Excel, PowerPoint, Word, Salesforce.com, etc.)

Essential Attributes for the Role

- *Problem Solving / Dealing with Ambiguity:* Demonstrated ability to develop views based upon little or unclear information, yet present a reasonable risk analysis of the situation. Candidate must be comfortable developing positions and solving for yes, all the while ensuring their counterpart understands the risk involved.
- *Project Management:* A self-starter who is able to work independently, organize their day such that they can manage several projects, each with multiple workstreams, at one time and prioritizing needs across each deal team without compromising quality.
- *Flexibility:* Acknowledgement that this job is more of a lifestyle than work / life balance; ability to work towards meeting tight timelines, as needed. Able to work on multiple fast-paced projects. Comfortable wearing multiple hats and working effectively as a team member, whether a participant, or leader.
- *Responsiveness:* – Organizational and strategic agility, superior ability to quickly assess and effectively react in a timely manner. Ability to respond to emails / calls within a reasonable turnaround, including over the weekend and evenings.
- *Collaborative Strengths:* Works well with cross-functional teams to deliver results while identifying opportunities to contribute to the growth of the firm. Excellent interpersonal and relationship building skills, with an ability to interact effectively with senior management.

Location and Travel

- Remote within the continental United States.
- Flexibility to travel on an as needed (5-20%) and with minimal notice.

If you meet the qualifications and are interested in applying for this role, please send a cover letter along with your resume to:

Janelle Briggs, Global Head of Human Resources
jbriggs@platinumequity.com